

The Top of Their Game

This year's crop represents the best in earnings, education and engagement

2013 Top 50 Builder list

23	NVBLU INC. POOL DESIGN-BUILD	52.88
24	PATIO POOLS & SPAS	52.32
25	SOUTHERNWIND POOLS	51.97
26	GEREMIA POOLS INC.	51.54
27	ADAMS POOL SOLUTIONS	50.70
28	MONOGRAM CUSTOM HOMES AND POOLS	50.33
29	RISING SUN POOLS INC.	50.05
30	GEORGIA CLASSIC POOL	49.60
31	MARYLAND POOLS INC.	49.56
32	BAKER POOL CONSTRUCTION	47.59
33	TAMPA BAY POOLS	46.28
34	HAUK CUSTOM POOLS, LLC	46.03
35	BARRINGTON POOLS INC.	42.29
36	PLEASURE AQUATECH POOLS	42.26
37	HILLTOP POOLS & SPAS INC.	42.11
38	BACKYARD AMENITIES	40.53
39	VIOLA ASSOCIATES INC.	40.23
40	SERENITY POOL & SPA	39.66

This is the second year that the *Pool & Spa News* Top 50 Builders have been selected using new, more well-rounded criteria, and the competition has become fierce.

While many of last year's group made the cut again, they welcomed 10 newcomers who had the right combination of construction revenue, staffing proficiency, industry involvement, web presence and community engagement.

This year, the rules were changed slightly so that franchise and licensing operations were not permitted to enter all locations under the banner of a single company. Despite this, last year's No. 1 builder, Premier Pools, which licenses all its offices, was represented in the top 10 by its founding location in Rancho Cordova, Calif.

Breakdown of the Top 50 Builders' revenue

17	Puryear Custom Pools	\$10,927,000	201	\$11,118,000
18	Aqua Pool & Patio	\$3,745,000	53	\$6,240,000
19	South Shore Gunitite Pools & Spas Inc.	\$7,933,940	83	\$19,396,600
20	All Seasons Pools & Spas Inc.	\$2,520,000	20	\$5,800,000
21	Texas Pools & Patios	\$7,782,096	126	\$7,860,400
22	Pools of Fun Inc.	\$6,907,000	127	\$12,156,000
23	NVblu, Inc. Pool Design-Build	\$5,688,880	44	\$8,786,420
24	Patio Pools & Spas	\$5,105,365	108	\$14,236,168
25	Southernwind Pools	\$3,489,550	43	\$4,271,807
26	Geremia Pools Inc.	\$3,320,589	41	\$4,649,317
27	Adams Pool Solutions	\$17,037,646	104	\$18,525,215
28	Monogram Custom Homes and Pools	\$4,392,800	48	\$5,158,000
29	Rising Sun Pools Inc.	\$5,161,982	136	\$9,942,000
30	Georgia Classic Pool	\$2,563,000	24	\$2,563,000
31	Maryland Pools Inc.	\$8,822,258	161	\$8,822,258
32	Baker Pool Construction	\$5,217,232	49	\$5,217,232
33	Tampa Bay Pools	\$8,446,278	199	\$8,691,543
34	Hauk Custom Pools, LLC	\$6,863,505	114	\$6,872,314
35	Barrington Pools Inc.	\$7,338,750	53	\$11,897,352
36	Pleasure Aquatech Pools	\$3,150,000	40	\$3,500,000
37	Hilltop Pools & Spas Inc.	\$2,896,027	49	\$4,217,349

This year's assortment, ranging from volume to high-end companies, reported a total of 7,156 excavations in 2012.

Showing the strength of Texas, a whopping 15 of the 50 hail from the Lone Star State.

So check out the special packages devoted to those ranking in the **top three overall**, and the five that received the **highest customer-service scores** from former clients.